

Message Text

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E.O.11652: N/A

TAGS: ETRD, BEXP, CH, US

SUBJECT: USG SERVICES AT THE 1975 FALL CANTON TRADE FAIR

1. WITH THE OPENING ONLY FIVE WEEKS AWAY, IT IS TIME TO BEGIN OUR PREPARATIONS FOR USG REPRESENTATION AT THE 1975 FALL CANTON TRADE FAIR. IN ORDER THAT ARRANGEMENTS CAN BE MADE IN A TIMELY MANNER WE SUGGEST THE FOLLOWING DIVISION OF RESPONSIBILITY BETWEEN USLO, STATE, COMMERCE AND CONGEN HONG KONG.

2. PERSONNEL. TO MAKE THE BEST USE OF USLO'S LIMITED PERSONNEL RESOURCES THIS FALL WE PLAN TO CHANGE TO A SYSTEM OF SINGLE OFFICER COVERAGE WITH EACH OF OUR THREE C/E OFFICERS SPENDING ABOUT 10 DAYS AT THE FAIR. AS IN THE PAST, THE FIRST USLO OFFICER WILL TRAVEL FIRST TO HONG KONG FOR CONSULTATIONS AND THEN RETURN TO CANTON WITH SUPPLIES FOR THE USG SUITE ON OCTOBER 14. THE OTHER USLO OFFICERS ALSO PLAN CONSULTATIONS WITH THE CONGEN IN CONNECTION WITH THEIR VISITS TO CANTON. WE HOPE THAT OFFICERS FROM CONGEN WILL BE ABLE TO ATTEND THE FAIR AND ASSUME THAT APPLICATIONS FOR VISAS WILL BE HANDLED IN WASHINGTON.

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3. COMMERCIAL LIBRARY. WE UNDERSTAND THAT THE RESPONSI-

BILITY FOR COLLECTING NEW MATERIALS AND REPLACEMENTS FOR OUR BADLY DEPLETED CANTON COMMERCIAL LIBRARY WAS ASSUMED BY COMMERCE EARLIER THIS SUMMER. WE ARE HOPEFUL THIS TASK HAS NOW BEEN COMPLETED AND THAT MATERIALS WILL ARRIVE IN HONG KONG IN TIME TO BE PICKED UP BY THE FIRST USLO OFFICER ATTENDING THE FAIR.

4. REPRESENTATION. WE AGAIN PLAN TO HOST AT LEAST ONE FORMAL RECEPTION AND OFFER COMPLIMENTARY COCKTAILS AND SOFT DRINKS TO BUSINESSMEN DURING THE FAIR. OUR REQUESTS FOR REPRESENTATIONAL SUPPLIES, ARRANGEMENTS FOR SOFT DRINKS, NEWSPAPERS, AND MAGAZINE SUBSCRIPTIONS, ETC., WILL BE SENT TO CONGEN BY SEPTTEL.

5. NATIONAL COUNCIL FOR US-CHINA TRADE REPRESENTATION. THE COUNCIL'S EFFORTS AT PAST FAIRS HAVE PROVED HIGHLY COMPLEMENTARY TO OUR OWN, AND WE HOPE IT PLANS TO HAVE A REPRESENTATIVE PRESENT FOR THE FULL PERIOD OF THE FALL FAIR. THE COUNCIL'S PROVISION OF OFFICE MACHINES AND SECRETARIAL ASSISTANCE HAVE BEEN WELL RECEIVED BY US BUSINESSMEN, AND IT WOULD BE VERY BENEFICIAL IF THESE SERVICES WERE OFFERED AGAIN. THE DEPARTMENT MAY WISH TO INFORM THE COUNCIL OF USLO'S PLANS AND SUGGEST THAT WE AGAIN PLAN TO COORDINATE OUR ACTIVITIES IN CANTON. THAYER

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